

BUYERS GUIDE

Consulting

Forestry Consulting & Land Management

Fountain Forestry, Inc.

Northern New York

Area Forester: Thomas Gilman
Tupper Lake, NY 12986
(518) 359-3089 • Fax (518) 359-3127
tupperlake@fountainsamerica.com
www.fountainforestry.com

Southern Adirondack:

Lake George, NY 12845
(518) 668-3237
lakegeorge@fountainsamerica.com
www.fountainforestry.com

Additional New York Location:

Fountain Spatial Inc
Schenectady, NY 12305
(518) 346-0942
www.Fountainsspatial.com

Forestry Consulting & Land Management

Wagner Forest Management, Ltd.

Tony Woods
Potsdam, NY 13676
(315) 265-3520 • Fax (315) 265-3677
tony@wagnerforest.com
www.wagnerlumber.com

Education

Educational Institution

SUNY College of Env. Science & Forestry

David H. Newman
Syracuse, NY 13210
(315) 470-6534
(315) 470 6535
www.esf.edu

Commercial Truck & Equipment Sales, Inc.

Greg Buckingham
Glens Falls, NY 12801
(518) 793-9688 • Fax (518) 793-1929
g.buckingham@ctetrucks.com
www.ctetrucks.com

CJ Logging Equipment & Service, Inc.

Mark Bourgeois
8370 Industrial Drive, Boonville, NY 13309
(800) 541-4214 / (315) 942-4756 • Fax (518) 942-4332
www.cjlogequip.com

Distributor of Caterpillar Road Billing, Forestry, and Millyard
Equipment and Power Systems

Milton Cat

Peter Collins
Clifton Park, NY 12065
(207) 991-3114 • Fax (207) 991-3170
www.miltoncat.com

Financial

Farm Credit

First Pioneer FarmCredit

Enfield, CT 06082-4414
(800) 563-2235
enfield.ct@firstpioneer.com
www.FirstPioneer.com

New York Branch Offices:

Claverack, NY 12513 (518) 851-3313	Cobleskill, NY 12043 (518) 296-8188	Greenwich, NY 12834 (518) 692-0269
Homer, NY 13077 (607) 749-7177	Middletown, NY 10940 (845) 343-1802	Potsdam, NY 13676 (315) 265-8452
Sangerfield, NY 13455 (315) 841-3398	Watertown, NY 13601 (315) 782-6050	

Insurance (Liability & Workers Comp) and Equipment Financing

W.J. Cox & Associates

Ed Wright
Clarence, NY 14031
(716) 759-9609 • Fax (716) 759-9607
www.wjcox.com

Personal and Business Financial Planning**Northwestern Mutual Financial Network**

Jeff K. Zoller, CLU
 The Zoller Group
 1960 Route 8, Clayville, NY 13322
 (315) 839-5222 ext. 2224
 jeff.zoller@nmfn.com
www.nmfn.com/zollergroup

Logging

Logs, Pulpwood & Wood Chips**Seaway Timber Harvesting, Inc.**

Pat Curran
 Massena, NY 13662
 (315) 769-5970 • Fax (315) 769-7409
 sth@twcny.rr.com

Lumber

HWD Lumber**J & J Log and Lumber Corporation**

Randy Williams
 Dover Plains, NY 12522
 (845) 832-6535 • Fax (845) 832-3757
 jjlog@aol.com

Management

Timberland Management & Marketing**Christmas & Associates**

Dan Christmas
 Tupper Lake, NY 12986
 (518) 359-9771 • Fax (518) 359-7035
 landbuyer@yahoo.com
landandcamps.com

Additional Divisions:

Christmas Forestry & Farm LLC – Forestry, Logging and Lumber

Manufacturing

End Coating Manufacturing**U-C Coatings Corporation**

Peter Duerden
 Buffalo, NY 14215
 (716) 833-9366 • Fax (716) 833-0120
 esfpa@uccoatings.com
www.uccoatings.com

Lumber

The Wagner Company

Thomas Gerow
Owego, NY 13827
(607) 687-5362 • Fax (607) 687-2633
tomgerow@wagnerlumber.com
www.wagnerlumber.com

Additional Divisions:

Wagner Ninevah Ninevah, NY 13813 (607) 693-2690 Fax (607) 693-2790	Wagner Hardwoods, LLC Cayuta, NY 14824 (607) 594-3321 Fax (607) 594-3627	Wagner Millwork – WNY Log Yard Belmont, NY 14813 (607) 227-5085 Fax (607) 594-3627
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Sawmill

Sawmilling, Pallet Mfg., Flooring Mfg., Sawmill Blades & Equipment

B&B Lumber

Jeff Booher
Jamesville, NY 13078
(315) 492 1786 • Fax (315) 469-4946

Additional Divisions:

Premier Hardwood Products, Inc. (315) 492-4006	U-Cut Enterprises (315) 492-9316	The B&B Pallet Company (866) 282-0582
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Hardwood & Softwood Lumber; Logging & Land Clearing

Meltz Lumber Co. of Mellenville, Inc./Ghent Wood Products

Jeff Meltz
Hudson, NY 12534
(518) 672-7129 • Fax (518) 672-4492
ghentwood@netzero.com
www.meltzlumber.com and www.ghentwoodproducts.com

Additional Divisions:

Ghent Wood Products

Emil Meltz
Ghent, NY 12075
(578) 828-5684